# A.T. STILL UNIVERSITY ATSU Higher Education Landscape: Implications for Athletic Training Education Eric L. Sauers, PhD, ATC, FNATA Professor & Chair, Department of Interdisciplinary Health Sciences Research Professor, School of Osteopathic Medicine

Acknowledgements

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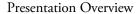
#### Disclosures

- I have relevant relationships regarding the content discussed in this presentation.
  - Commission on Accreditation of Athletic Training Education (CAATE)
    - I have a financial relationship as the President.
      - I receive financial compensation for this role.
    - Views expressed here are my own and do not reflect those of the Commission unless they are stated policies/standards of the Commission



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- •Higher Education Landscape
- •Implications for Athletic Training Education
- Discussion Ideas

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Higher Education Landscape

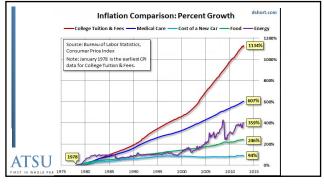
- High Cost of Earning a Degree
- Student Debt

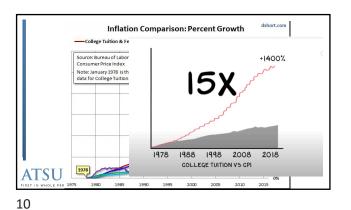
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- Access and Equity Concerns
- Social Justice/Racism
- Poor Retention & Completion
- Declining Student Enrollment
- Institutional Financial Concerns
- Declining International Enrollments
- Lower World Rankings
- Fewer High School Graduates
- Decreased State Funding
- Expanding Liability
- Sexual Assault on Campuses
- Free Speech

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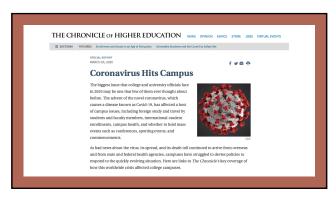




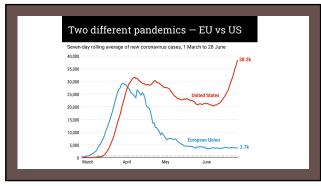
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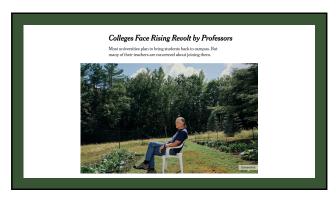


















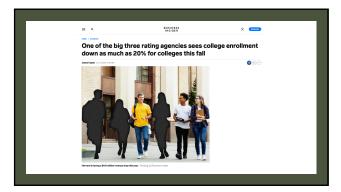
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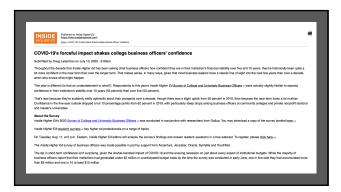


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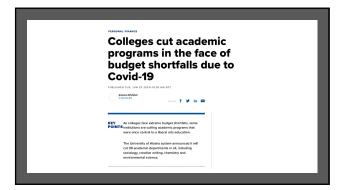
	h of the following most closely reflects your institution's future elation to the COVID-19 pandemic and economic recession?							
				Public			Private Nonprofit	
		Public	Private Nonprofit		Master's/ Bacc.		Doctoral/ Master's	
% Return to normal: My institution can ride out the current difficulties and return more or less to normal operations within 12-10 months.	26	30	23	21	32	34	23	25
% Shrink institution: My institution should use this period to tighten its focus to come out of the recession smaller but better.	G	3	8	0	3	5	7	-11
% Reset for growth: My institution should use this period to focus more on what it does best so it can invest and grow in those areas once the recession ends.	21	19	23	36	21	14	24	25
% Transform institution: My institu- tion should use this period to make difficult but transformative changes in its core structure and operations to better position itself for long-term sustainability.	47	40	46	43	44	47	46	30

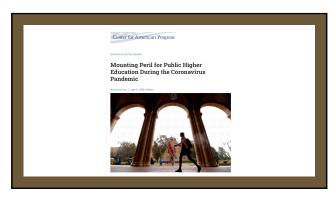
Business officers' answers about what they are likely to do (and not do) by the end of 2020 suggests they will prioritize the jobs, pay and benefits of faculty and staff members (except, as is almost always the case, of adjunct instructors) and take a scalpel to administrative positions and underperforming academic programs.

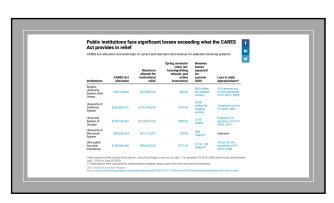
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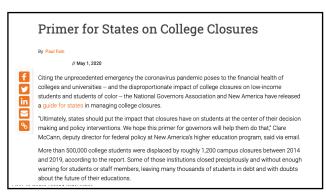






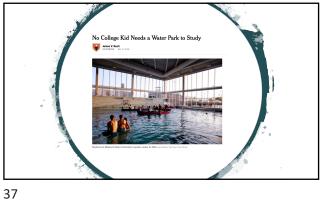


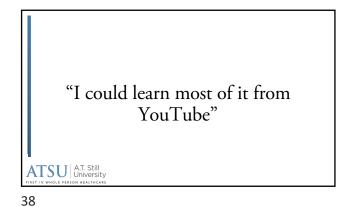
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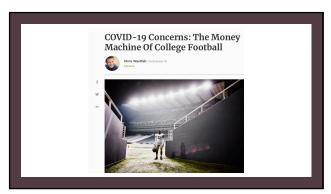


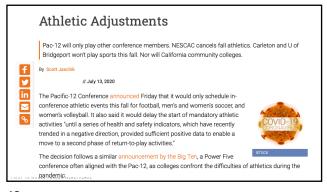












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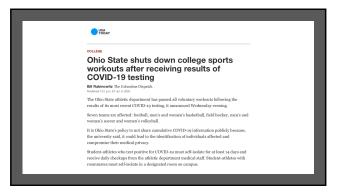


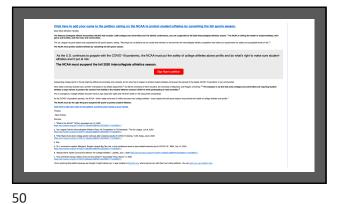
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Summary: Higher Education Landscape

Higher education in 2020 - 2021 is going to experience unprecedented challenges, many that already existed, all of which are exponentially compounded by the COVID-19 pandemic.

Two major forces that interplay to potentially have profound impacts on Athletic Training education:

Institutional financial strain

Limited intercollegiate athletics

Implications for AT Education

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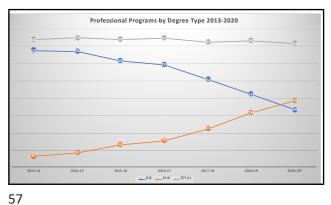
# Overview of AT Education Landscape

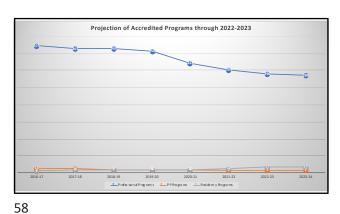
- National AT Program Data Show:
  - Declining Number of Programs

  - Declining Student Enrollment
    Financially Weak Programmatic Positioning
- Macro-Impact of COVID-19
- Program Closures
- Micro-Impact of COVID-19
  - Clinical Placements
  - Hands-On Teaching and Learning

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# Admissions Capacity and Enrollment

- Professional programs saw a 19% decrease in submitted applications, after a 23.5% decrease in the previous year.
- There was a 18.8% decrease in the total number of admitted students during the 18-19 academic year.
  - Undergraduate programs reported a 36.5% decrease in applications completed, while graduate professional programs reported a 19.9% increase in applications completed.

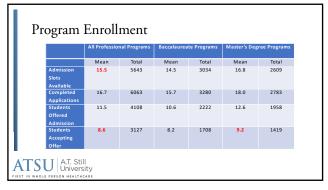
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# Admissions Capacity and Enrollment

- Undergraduate student admissions decreased by 36.9%
- The number of graduate students admitted increased by 24.1%.
  - The relative percent change in students admitted is likely in part due to a decreased number of undergraduate programs and increased number of graduate programs compared with the previous year.

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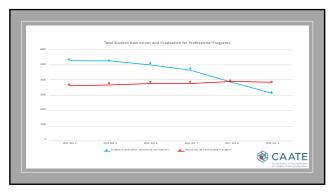
Admissions Capacity and Enrollment

The average number of students admitted per program by graduate programs decreased from 10.3 to 9.2 (-10.7%).

- During the 18-19 reporting period, baccalaureate programs admitted students to fill 56.3% (down from 63.6% last year) of their available student sports.
- Master's degree programs admitted 54.4% of their reported capacity (down from 56.4% last year).

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Mean   Sum   Mean   Sum   Mean   Sum   Mean   Sum   Mean   Sum   Mean   Sum   Sum   Sum   Mean   Sum   Mean	Total   26.9   9,797   27.9   5,840   25.5   3,957		All Professional Programs		Baccalaurea	te Programs	Master's Degree Programs	
Student	Student		Mean	Sum	Mean	Sum	Mean	Sum
Mode = 20   Mode = 12	Mode = 20   Mode = 12	Total	26.9	9,797	27.9	5,840	25.5	3,957
Range: 2-   Range: 1-91	Range: 2-   Range: 1-91	Student			+/- 18.5		+/- 15.7	
Sudent	S4	Enrollment			Mode = 20		Mode = 12	
Student	Student						Range: 1-91	
Enrollment         9.7         3,538         9.9         2,076         9.4         1,462           Student         Enrollment         Transgender         0.01         3         0.01         1           Student         1         3         0.01         1         1	Enrollment	Female	17.0	6,202	17.7	3,708	16.1	2,494
Male         9.7         3,538         9.9         2,076         9.4         1,462           Student         Enrollment         1         0.01         3         0.01         1           Student         Student         0.01         3         0.01         1	Male         9.7         3,538         9.9         2,076         9.4         1,462           Student         Enrollment         1	Student						
Student   Enrollment	Student   Enrollment							
Enrollment         0.01         4         0.01         3         0.01         1           Student	Enrollment         0.01         4         0.01         3         0.01         1           Student	Male	9.7	3,538	9.9	2,076	9.4	1,462
Transgender         0.01         4         0.01         3         0.01         1           Student	Transgender         0.01         4         0.01         3         0.01         1           Student	Student						
Student	Student							
			0.01	4	0.01	3	0.01	1
	Enrollment							
Enrollment		Enrollment						
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	All Professional Programs		Baccalaureate Programs		Master's Programs	
	Mean <u>+</u> SD	Mode	Mean <u>+</u> SD	Mode	Mean + SD	Mode
Core Faculty	3.0 <u>+</u> 1.5	2	2.8 <u>+</u> 1.5	2	3.3 <u>+</u> 1.4	3
Associated Faculty	2.5 <u>+</u> 3.3	0	3.1 <u>+</u> 4.0	0	1.9 <u>+</u> 2.3	0
Adjunct Faculty	2.6 <u>+</u> 3.0	0	2.7 <u>+</u> 3.3	0	2.4 <u>+</u> 2.7	0

Faculty Costs

All Professional Programs

Mean + SD

Mean + SD

Mean + SD

Mean + SD

Faculty

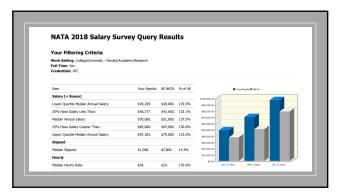
Costs

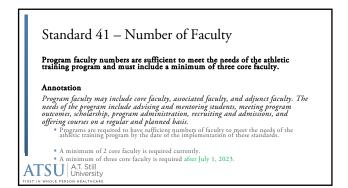
256,758 + 163,412

224,618 + 151,560

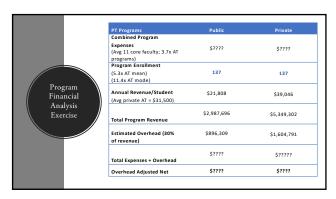
286,190 + 168,667

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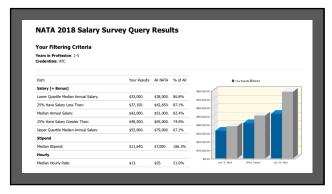


Master's Programs	Mode Enrollment	Median Enrollment
Combined Program Expenses	\$339,194 +/-\$199,462	\$339,194 +/-\$199,462
Program Enrollment	12 (6/yr)	26
Annual Revenue/Student (Avg of in- & out-state)	\$24,035	\$24,035
Total Program Revenue	\$288,420	\$624,910
Estimated Overhead (30% of revenue)	\$86,526	\$187,473
Total Expenses + Overhead	\$425,720	\$526,667
Overhead Adjusted Net	-\$137,300	\$98,243



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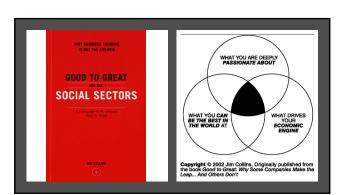
## AT Education Concerns

- 23% reduction projected in the number of professional programs by
- 19% reduction in the number of students admitted into AT program this past year.
- Programs are only admitting about 55% of their enrollment capacity.
- A 41% drop in the number of students admitted to professional AT programs in the last 6 years.
  - Most masters programs report an enrollment of only 12 students.
- The costs may exceed the revenues generated for many AT programs.



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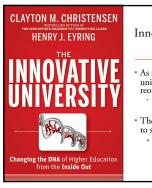




THE FLYWHEEL IN THE SOCIAL SECTORS ATTRACT BELIEVERS BUILD BRAND - Emotion - Reputation BUILD STRENGTH DEMONSTRATE RESULTS ATSU A.T. Still University

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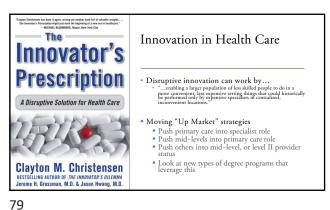


#### Innovation in Higher Education

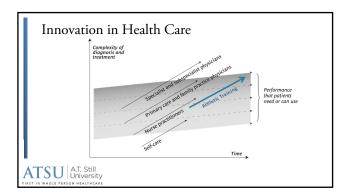
- As many as half of all colleges and universities could be in bankruptcy or reorganization within 15 years
   Published in 2011
- The DNA of many universities must evolve to survive
  - Especially mid-level, less selective public institutions who have out priced their customers

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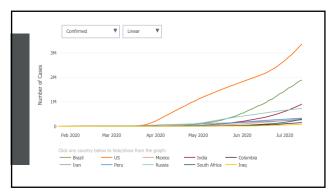




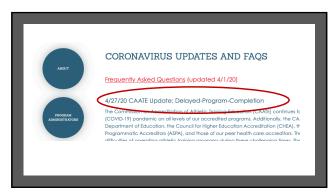


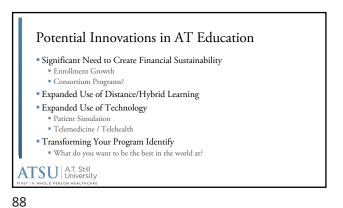
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## What Does This Mean for AT Education?

- How will the global pandemic and higher education financial crisis impact AT education, both short and long-term?
  - Financial impact?
  - Distance learning impact?
- How will the significant changes to Fall collegiate sports activities impact AT education?
- How will the furloughing of clinical AT's impact AT education?
  What if all of this extends into the Spring and Fall of 2021 2022?

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# What Does This Mean for AT Education?

- How can we collectively promote the profession of AT as a viable career choice to enhance application numbers?
  - How can we prevent, or should we prevent, the steady decline in the number of professional AT programs?
- How do we make AT programs financially sustainable for the long-term? • How do we market the unique strengths and opportunities of our individual AT
- How do we, as educators, innovate in our programs in order to position our graduates to move up-market in the work force?



Thank You! AATE 2020 @EricLSauers ATSU A.T. Still University